POINT FOUNDATION
FINANCIAL STATEMENTS
YEAR END DECEMBER 31, 1985

VINCENT + ROSE, INC.
CERTIFIED PUBLIC ACCOUNTANTS

Ronald Vincent, CPA
Thomas Rose, CPA

VINCENT + ROSE INC.
CERTIFIED
PUBLIC ACCOUNTANTS

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The Board of Directors
Point Foundation
Sausalito, California

The accompanying balance sheet of Point Foundation as of December 31, 1985, and the related statement of revenue and expenses, and changes in financial position have been compiled by us.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all disclosures required by generally accepted accounting principles. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Foundation's financial position and results of operations. Accordingly, these financial statements are not designed for those who are not informed about such matters.

Vincent + Rose, Inc.

Berkeley, California
June 7, 1986

POINT FOUNDATION
BALANCE SHEET
December 31, 1985

ASSETS

Current Assets:		
Cash		$ 93,027
Accounts Receivable		
Trade - Net	20,680	
Mailing Lists	14,901	
Employees	1,104	
		36,685
Inventories - Net		32,910
Total Current Assets		$ 162,622
Furniture & Equipment:		
Furniture & Equipment		128,811
Less Accumulated Depreciation		75,015
Net Furniture & Equipment		$ 53,796
Other Assets		5,294
TOTAL ASSETS		$ 221,712

LIABILITIES AND FUND BALANCE

Current Liabilities:	
Accounts Payable	$ 15,718
Accrued Liabilities	55,806
Deferred Subscription Revenue	305,264
Current Portion of Capital Lease Obligation	8,123
Advance from WEAL	15,469
Total Current Liabilities	$ 400,380
Long-Term Portion of Capital Lease Obligations	8,986
Fund Deficit	(187,654)
TOTAL LIABILITIES AND FUND BALANCE	$ 221,712

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POINT FOUNDATION
STATEMENT OF REVENUE AND EXPENSES
Year Ended December 31, 1985

	Revenue Received	Related Direct Costs	Net Revenue Contributing To Expenses
REVENUE & RELATED DIRECT COSTS:			
Publication	$ 685,084	$ 632,666	$ 52,418
Mailing List Sales	47,505	4,513	42,992
Public Support	47,799	-0-	47,799
All Other	8,556	52	8,504
TOTAL	$ 788,944	$ 637,231	$ 151,713
GENERAL & ADMINISTRATIVE EXPENSES:			
Salaries & Related Costs			$ 117,696
Rent			56,314
Depreciation			35,049
Grants			31,500
Telephone & Utilities			22,035
Office & Computer Supplies			16,643
Random House Interest & Fees			13,196
Postage			9,075
Outside Production Services			8,286
Taxes			6,521
Maintenance, Repairs, & Rentals			5,272
Interest			4,335
Communication & Network Expense			4,233
Bank Service Fees			4,144
Research Materials			3,956
Insurance			2,728
Miscellaneous			1,658
Travel, Entertainment, & Promotion			1,411
Legal, Professional, & Copyright			1,175
Bad Debt			429
Reimbursed Expenses - WEAL			(49,009)
TOTAL EXPENSES			$ 296,647
EXCESS OF EXPENSES OVER REVENUE			$ 144,934

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POINT FOUNDATION
STATEMENT OF CHANGES IN FINANCIAL POSITION
Year Ended December 31, 1985

	CASH	WORKING CAPITAL
FUNDS WERE PROVIDED BY:		
Operations		
Excess of Expense Over Revenue	$(144,934)	$(144,934)
Expense Not Requiring Funds		
Depreciation	35,049	35,049
Stolen & Broken Equipment	14,399	14,399
Total Funds Provided By Operations	$ (95,486)	$ (95,486)
Changes in Working Capital Accounts Provided(Using) Cash from Operations		
Decrease in Accounts Receivable	$ 166,412	
Decrease in Inventory	18,201	
Increase in Advance from WEAL	15,469	
Increase in Deferred Subscription Revenue	9,674	
Decrease in Accounts Payable	(21,438)	
Decrease in Accrued Liabilities	(13,812)	
Decrease in Current Portion of Capital Lease	(91)	
Cash Provided by Operations	$ 78,929	
Other Funds Provided	5,502	5,502
TOTAL FUNDS PROVIDED	$ 84,431	$ (89,984)
FUNDS WERE USED FOR:		
Acquisition of Equipment	$ 4,244	$ 4,244
Paydown on Capital Lease	8,123	8,123
TOTAL FUNDS USED	$ 12,367	$ 12,367
INCREASE IN FUNDS	$ 72,064	$(102,351)

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